



Email Archiving For MSPs

Why should an MSP Add ArcTitan to Their Product Portfolio?

ArcTitan is a purpose-built email archiving solution for MSPs of all sizes. ArcTitan's cloud-based email archiving, E-discovery and compliance make it easy for MSPs customers to archive in the cloud. With ArcTitan your customers can store and access email easily and as required.

Your customers get automatic backups, with no hardware or software to purchase or install, reducing costs and lowering overheads. No tape machines or discs are required, there is no off-site storage and no issue when it comes to data recovery.

Key Features for MSPs



New Branding Interface

- Add your brand's Logo.
- Change archive name.
- Change UI colors to match your brand.



Billing (UI)

- Manage your billing and users from within the billing UI.
- Submit & download reports.
- Monitor growth trends across MSPs and end customers.



Mailbox Reader

- Create a new mailbox reader import within couple of clicks.
- Tenant's and distributors can now easily manage their mailbox reader imports.



TitanHQ™

ArcTitan

Email Archiving For MSPs

Increase Revenue

Email is the primary communication channel for companies of all sizes. Your customers are looking for efficient ways to manage their email – not only for internal reference but also due to increasing government and industry regulations. Globally this is a market which is growing at a CAGR of 19% due and by offering ArcTitan archiving as a service allows you to provide customers with this key service at an attractive margin.

- » Increase margins and recurring revenues.
- » Manage your billing and users from within the billing UI.
- » Submit & download usage and billing reports.
- » Monitor growth trends across MSPs and end customers

New customer acquisition is difficult and is getting increasingly expensive. Adding a solution with an attractive margin, like ArcTitan, to your service stack allows you sell more things to existing customers.

Replace Office 365 Lost Revenue

With customers rapidly moving to Office 365, this has changed business for many MSPs. Revenue and margin which used to be earned on the back of hosted email services have been removed. By adding additional services such as archiving and email security MSPs can replace that lost Office 365 revenue at an even better margin. ArcTitans cloud-based model allows it to augment the Office 365 service with message retention capabilities that extend beyond Microsoft's.

Email Continuity

As email is mission-critical, losing even a single message during an outage could cost your organization a lot of money. Your customers, still have the option to retrieve and send emails from Arc Titan. Email operations continue by failing over using our cloud-based email continuity feature, users continue to send and receive emails, staying productive until your primary servers are back online.

Safeguard your customers' most critical intelligence while earning generous recurring revenue. If you have yet to start offering email archiving to your clients contact the TitanHQ team today to discuss adding ArcTitan to your MSP technology stack.

MS Team Archiving

- » Archiving for public and private chats in ms teams.
- » Search for MS teams archived messages in your inbox.

Compliance

A big threat to the integrity of personal data is insider disclosure. Recent research reports internal actors were responsible for 43% of data breaches. One of the most effective ways of preventing insider disclosure is with an ArcTitan secure email archiving solution.

ArcTitan copies each email as it enters or leaves the mail server, and stores it in encrypted format in a secure data center - providing an immutable copy of the original document that is protected against both insider and outsider theft. Fast search and retrieval engines accommodate the GDPR requirements that individual personal data can be isolated and extracted when required and deleted when its lawful purpose has been completed.

- » Email archive data is encrypted and cannot be tampered with.
- » Legal Hold: adding legal hold will lock emails making them undeletable and ignore from retention settings.
- » Deletion Request Feature – customer may request a group of emails from a space to be deleted from archive. Dealing with GDPR now is a breeze.

Summary

ArcTitan is a white-label email archiving solution that allows MSPs to offer secure email archiving as a service to customers, while you benefit from our generous recurring partner margins. Our support team will work with you to get your email archiving service set up so you can start offering ArcTitan as a service.